



SALES & MARKETING SESSION 3

THE N.E.X.T YOU



TIME FOR A CHANGE!

DO

FEEL that your
current business strategies
ARE NOT WORKING?



FIND that your
**TEAM'S Productivity and
Performance is low?**

**WORKING HARDER BUT STILL NOT ACHIEVING THE
RESULTS THAT YOU WANT?**

We are now in the **NEW NORMAL**. We want to prepare for the
NEXT NORMAL.. We need to co-create **NEW SKILLS** and **WAYS** to
be a **GAME CHANGER** in our Industry.

Let us **END STRONG** in 2021 and **START STRONG** in 2022

Discover **T.E.A.M.** Strategy for Next Normal..

STAY AHEAD & THRIVE FORWARD.

SALES FORMULA

NUMBER OF LEADS

x

25%



NUMBER OF CUSTOMERS

x

AVG AMOUNT PER TRANSACTION

x

NUMBER OF TIMES



TURNOVER

x

%



NET

PROFIT

Think of a business and apply the formula. Present how will you apply them.